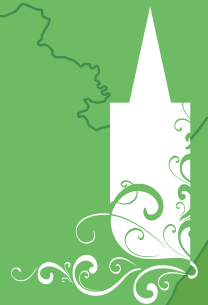




FOOD INDUSTRY

Opolskie region



OPOLSKIE
FLOURISHING OPOLSKIE REGION

Opolskie voivodeship – European region in Southern Poland

Opolskie voivodeship is a region that draws its strength from a multinational heritage. The most important trade routes in Central Europe crossed there their paths for centuries while local traditions were shaped by Germans, Poles and Czechs.

This extraordinary geographic position on the crossroad of different paths of cultures has a strong influence on the region from the economical aspect. Residents of Opolskie stand out for their diligence, commitment to tradition and openness to the world. Businesses generally praise the high level of work ethic, education and involvement of employees in local companies. A relatively high German minority (about 10% of the total population) also means a better connectivity to German, Austrian and Swiss markets.

Local administration and authorities have been successfully attracting investors in these years and are currently developing necessary infrastructure to attract even more. Attractive investment areas are available along A4 motorway, linking Opole with Wrocław, Katowice and Kraków, as well as the markets of Germany and Ukraine.

Opolskie voivodeship enjoys a reputation among foreign investors, particularly in the food processing, chemical, metal hardware and construction sectors. According to recent analysis by Deloitte, the region can expect new investment projects in the automotive, engineering, food, glass, chemical, paper and R&D sectors.

The region is renowned for its high life standard and flourishing academic center. Local residents and investors have a wide choice of active leisure and resting options.

**MULTICULTURALISM:
10% GERMAN MINORITY**



454€

gross
(2000 PLN)
minimum gross wage
in 2017 r.



9412km²
area

875€

gross
(3844 PLN)
average gross wage



Central Statistical Office of
Poland, October 2016 r.

1 M

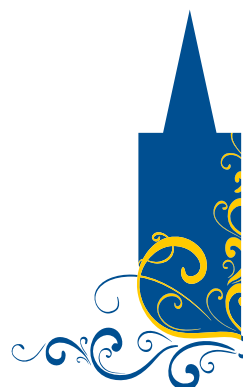
region's population

Central Statistical Office of
Poland, June 2016

8,7%

unemployment rate
registered unemployed:
31 100 people

Central Statistical Office of
Poland, October 2016



OPOLSKIE
FLOURISHING OPOLSKIE REGION

9 M

reachable population
within 150 km from Opole

Central Statistical Office of
Poland, June 2016

764_{ha}

total surface of investment
areas available in Special
Economic Zones (SEZ)

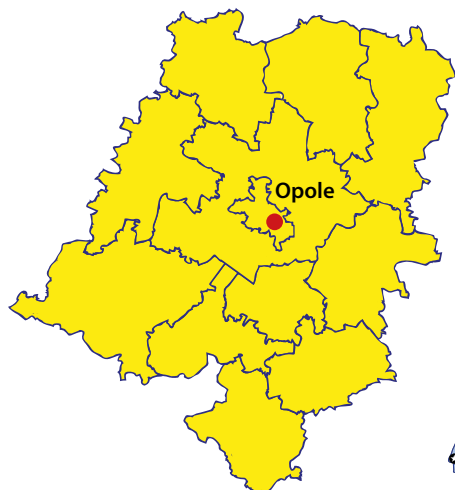
Tax reliefs up to 55%*

339000

inhabitants
in Opole agglomeration
area

The Agglomeration
Opole Trust,
2015

* more on page 8 & 9



DISTANCE FROM OPOLE TO:	DISTANCE (km)	BY CAR (h)
CZECH BORDER	45	0:40
GERMAN BORDER	240	2:20
PRAG	300	4:01
WARSZAWA	315	3:50
BERLIN	420	4:09
BRATISLAVA	440	4:17
VIENNA	450	5:02
LVIV	530	6:30



DISTANCE FROM OPOLE TO:	DISTANCE (km)	BY CAR (h)	BY TRAIN (h)
WROCLAW	97	1:05	0:55
KATOWICE	113	1:24	1:13
KRAKÓW	188	1:53	4:03
ŁÓDŹ	185	2:53	5:00
POZNAŃ	269	3:34	3:11
WARSZAWA	315	3:50	2:52

3 HOURS
TO WARSZAWA
(by train)

30 MINUTES
from the investment sites
in UJAZD to the biggest
highway junction in
Europe

1 HOUR
to 2 international
airports

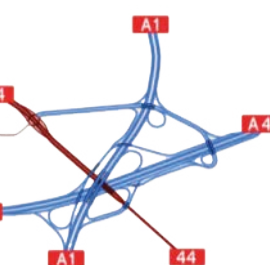


Wrocław
1 h | 97 km
(from Opole)



Katowice
1h | 113 km

Glivice-Sośnia



Kraków
2h | 188 km



Ostrava (CZ)
2h | 120 km

MAP LEGEND



Motorway



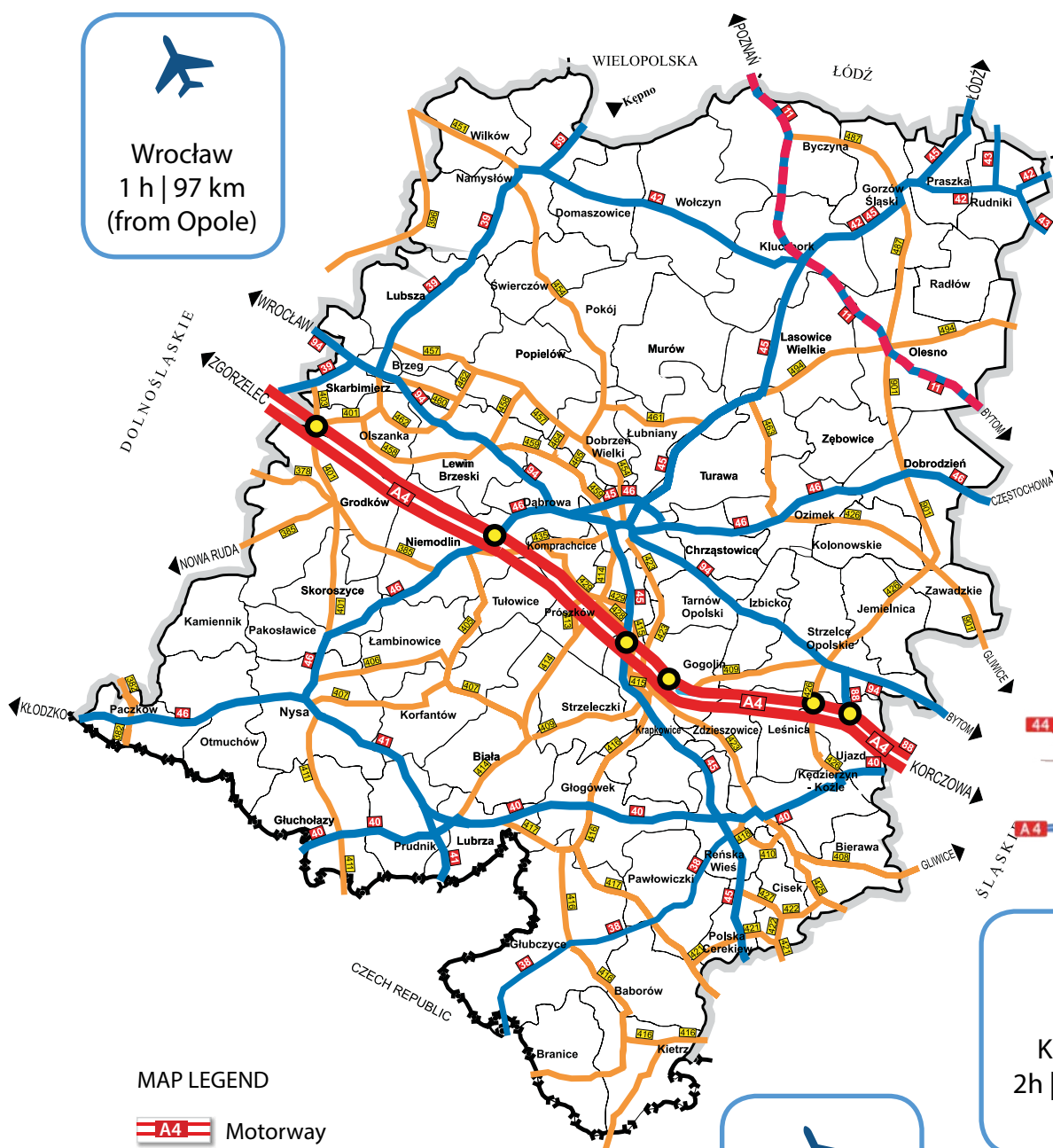
National road



Regional road



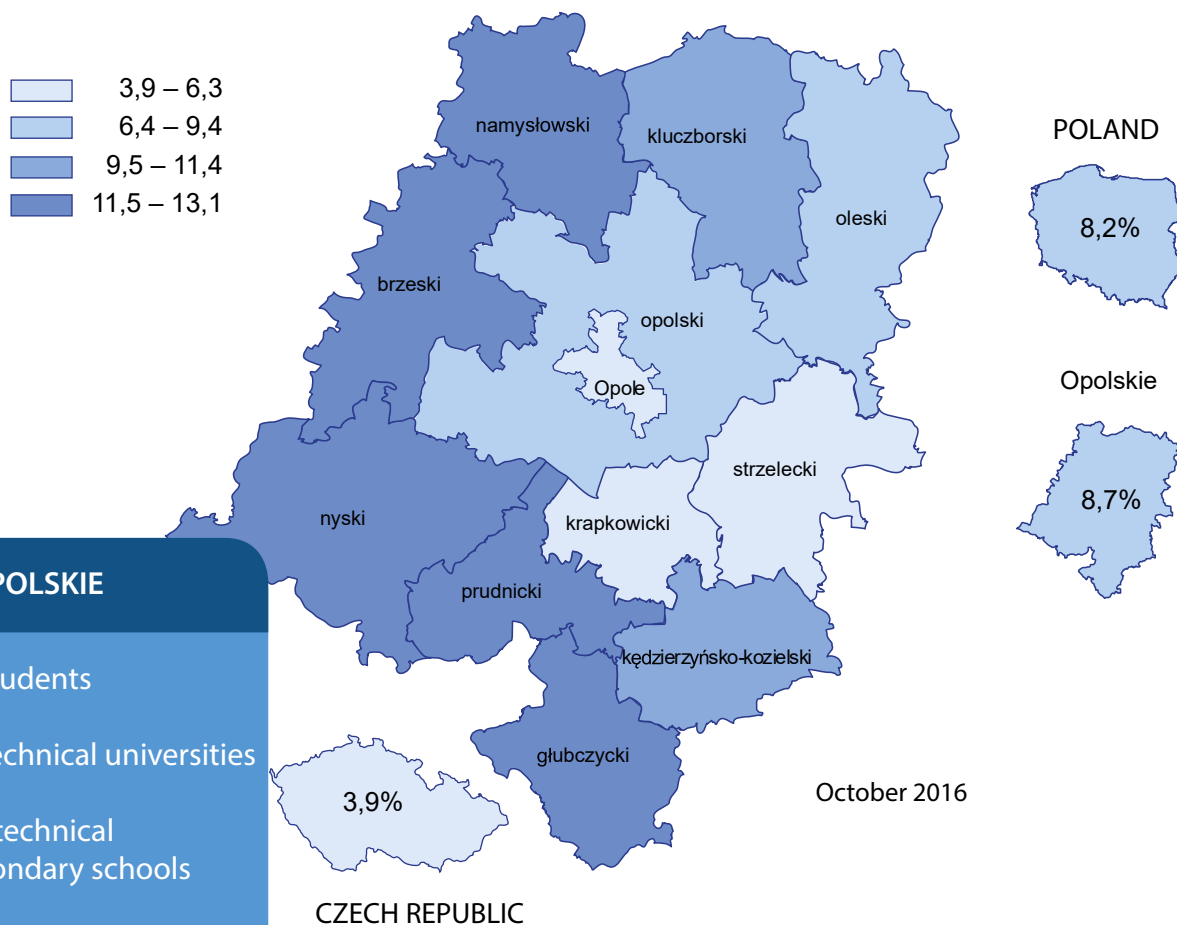
Motorway junction



Human Capital

Labor market in Poland and in Opolskie voivodeship are characterized by high efficiency and low operating costs. According to Eurostat, cost per hour in Poland is 7.4 EUR, while the average in EU is 23.4 EUR and for the Euro area is 28 EUR. The average wage in Opolskie is 91.2% of the national average. As is shown by a research of the European Federation of Employers (FedEE), Poland is the most attractive country for investment in terms of human resources in Europe.

Unemployment rate in Opolskie (in %)



EDUCATION IN OPOLSKIE

26 000 university students

2 000 students in technical universities

20 000 students in technical and vocational secondary schools

8 universities

EDUCATION WITHIN 150KM FROM OPOLE

300 600 university students

122 200 students in technical universities

178 000 students in technical and vocational secondary schools

4 universities ranked in 'TOP 20'

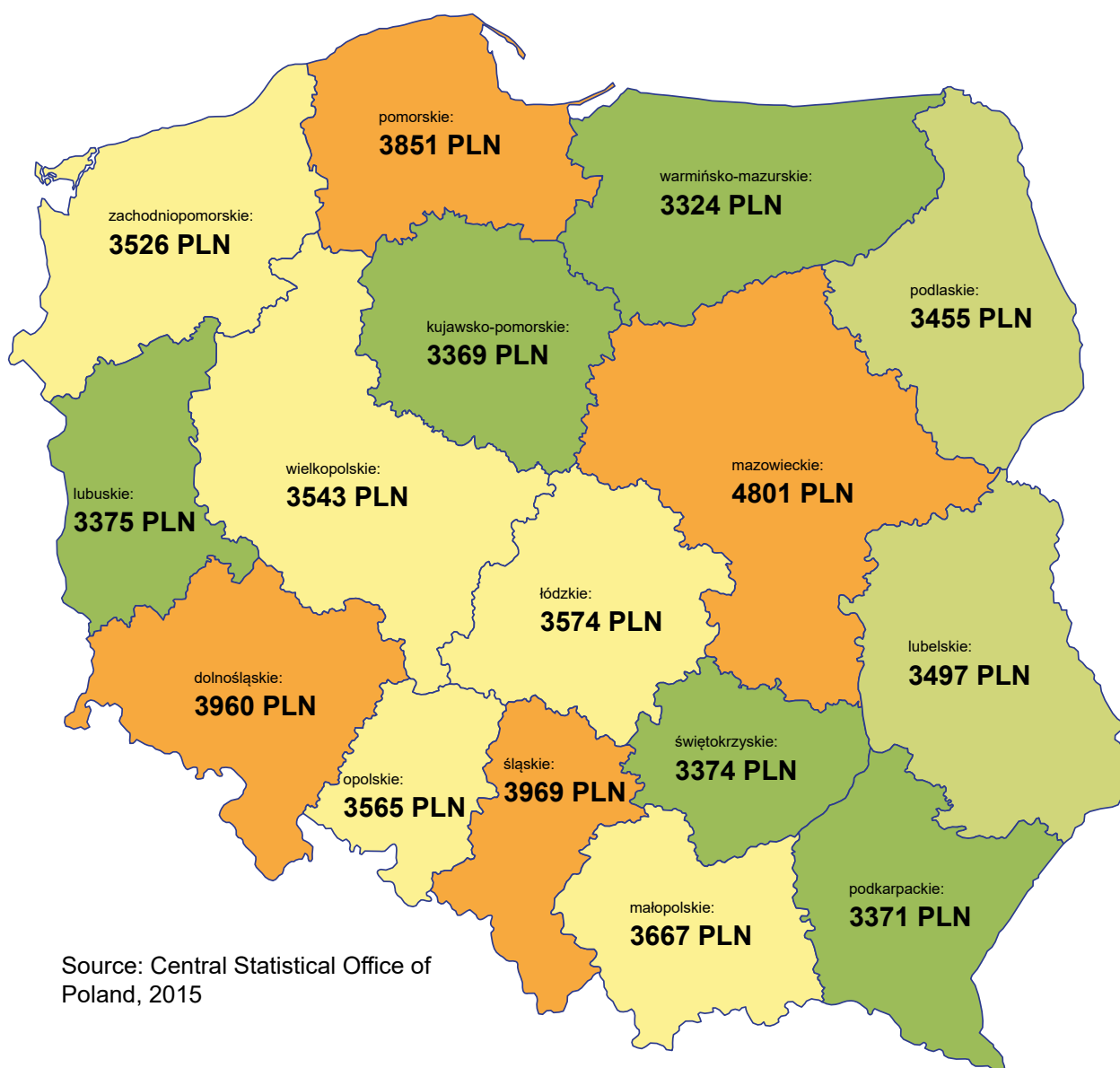
(Source: Central Statistical Office of Poland, 2016)

Source: Central Statistical Office of Poland, Czech Statistical Office, Voivodeship Labour Office in Opole, 2016

Taking into account recruitment and work experience with people from different parts of the country, you have to admit that Opolskie voivodeship has a high level of work ethic. Workers stand out for their accountability and commitment to given tasks. Fluctuation of the staff is insignificant.

*Marcin Kwarciak,
Director of Logistics Platform, FM Logistic*

Map of the average gross salary in Poland



Source: Central Statistical Office of Poland, 2015

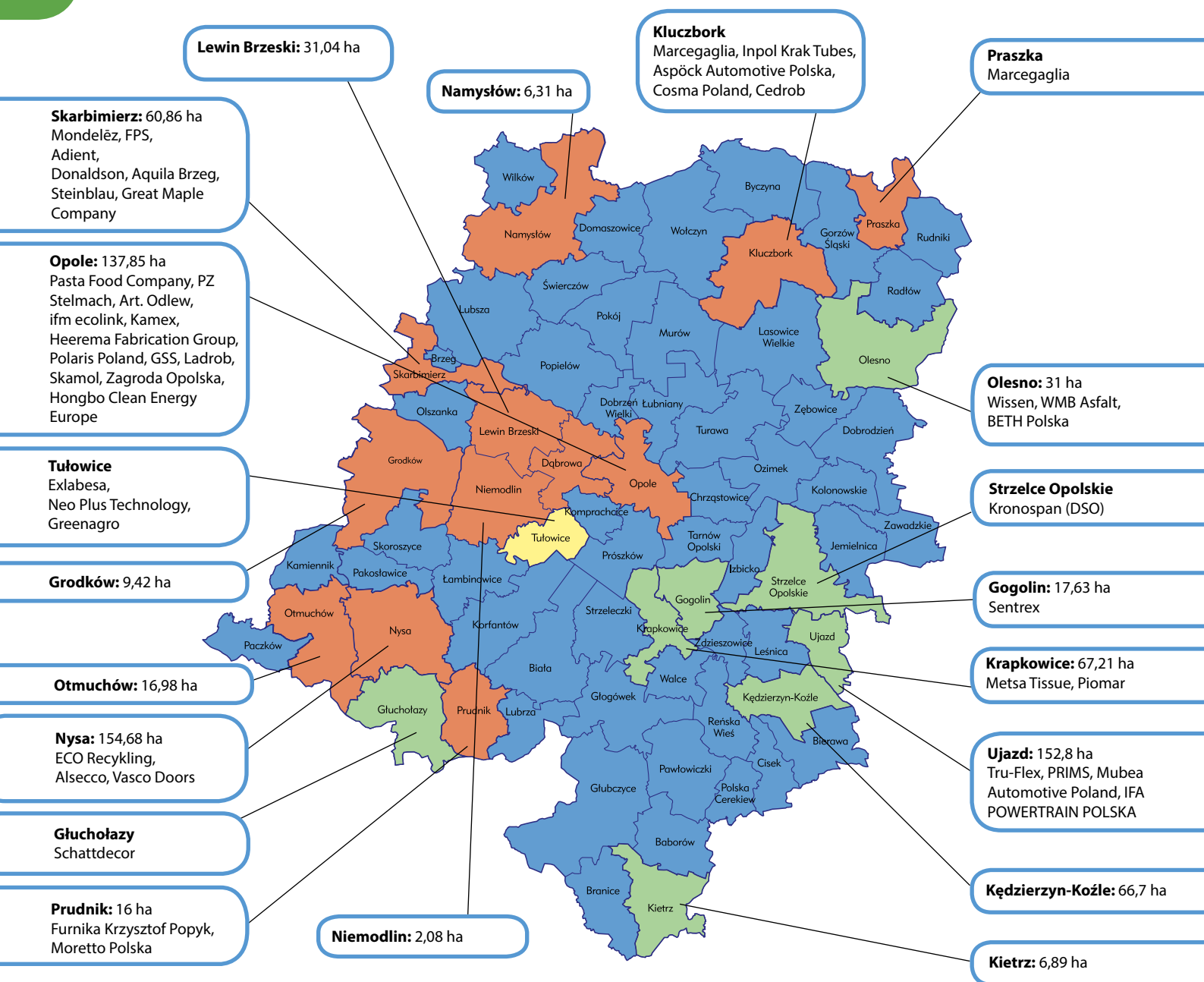
Opolskie: 9th place in the category "strategy of acquiring foreign direct investments among small regions in Europe (less than 1.5 million inhabitants)"

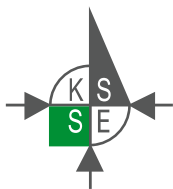
by fDi Magazine (2016).

Opole - an attractive city for business by Forbes (2015).

In the category of cities between 50 - 150 thousand inhabitants the capital of the region was ranked second.

Available investment plots in subzones of Special Economic Zones (SEZ) together with the list of companies already present in SEZ





The Wałbrzych Special Economic Zone



Katowicka Special Economic Zone

1996 – foundation year
 2614 ha – total area
 250 – number of investors
 47 000 – new jobs
 17.5 bn PLN – invested capital
463 ha – Katowicka SEZ area in Opolskie
334 ha – for sale in Opolskie region
ksse.com.pl

The Wałbrzych Special Economic Zone „INVEST-PARK”

1997 – foundation year
 3500 ha – total area
 200 – number of investors
 46 627 – new jobs
 22.6 bn PLN – invested capital
666 ha – Wałbrzyska SEZ area in Opolskie
430 ha – for sale in Opolskie region
invest-park.com.pl

Tax reliefs up to

55%

**Real Estate tax
 exemptions in
 the majority of
 municipalities**

Check:



en.ksse.com.pl/kalkulator

ENTERPRISES SMALL

STAFF <50
 TURNOVER ≤10 M EUR
 ANNUAL BALANCE SHEET ≤10 M EUR



ENTERPRISES MEDIUM

STAFF <250
 TURNOVER ≤50 M EUR
 ANNUAL BALANCE SHEET ≤43 M EUR



ENTERPRISES LARGE

STAFF ≥250
 TURNOVER >50 M EUR
 ANNUAL BALANCE SHEET >43 M EUR



TAX RELIEF

śląskie
& dolnośląskie
regions

opolskie
region

45%

55%

śląskie
& dolnośląskie
regions

opolskie
region

35%

45%

śląskie
& dolnośląskie
regions

opolskie
region

up to 25%

up to 35%

INVESTMENT VALUE OR TWO YEARS LABOUR COST VALUE

CIT TAX RELIEF (INCOME TAX)

Source: www.invest-park.com.pl, www.ksse.com.pl, December 2016

Food industry in Opolskie region

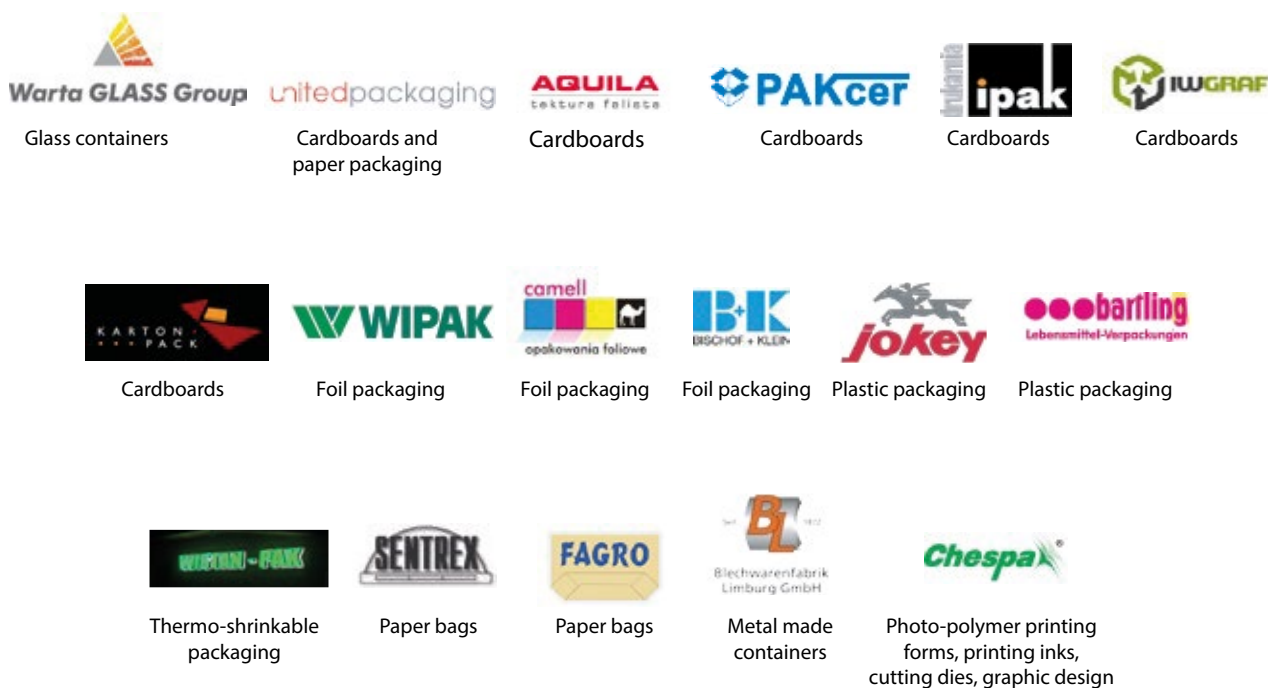
Food processing sector has a rich tradition in the region. We will find numerous manufacturers of meat, processed meat, fruit, vegetables, bakery products, dairy products and sweets. Ecologically clean terrains are very supportive for cultivation of edible vegetables and animal husbandry.

The capital structure of the industry is diverse. In the region there are firms belonging to international groups, including the world's largest corporations such as Danone, Froneri (formerly Nestle) or Mondelez (formerly Kraft) and companies with exclusively domestic capital (family owned butchers, bakeries, or producers of sweets, etc.). A great number of local food products concentrate on manufacturing products for export, exploiting the strategic geographic position of the region. In Opolskie voivodeship, we may find companies that sell products under their own brand, as well as those that supply products with third-party brands, usually for large market chains (private labels).

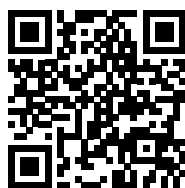
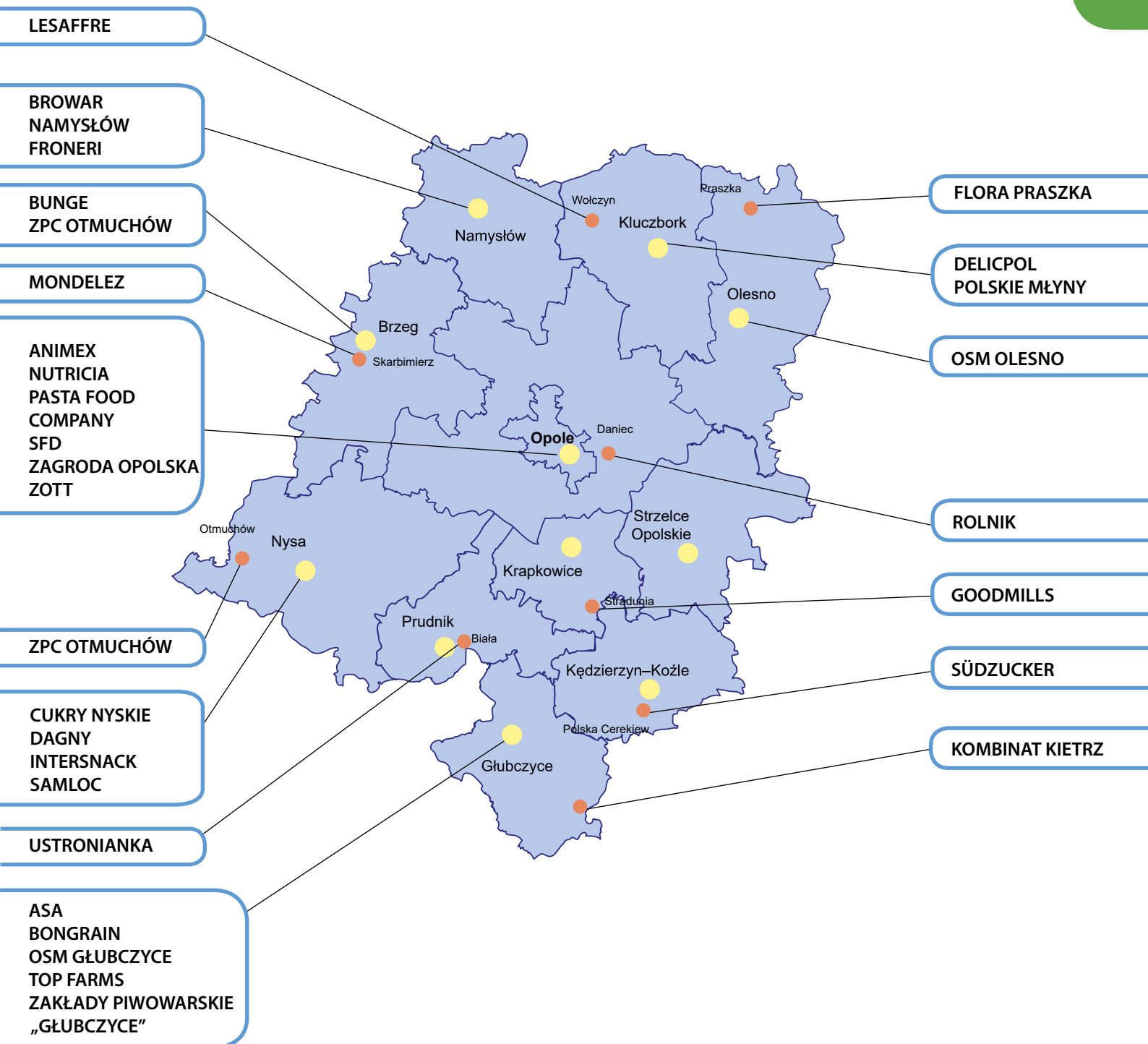
The food industry in Opolskie voivodeship is supported by a well-developed road and rail infrastructure, as well as by a favorable geographical location in the middle of Europe, which simplifies the logistics chain and reduces the cost of transporting the goods to customers.

Packaging industry in Opolskie voivodeship

An important sub-contracting sector for food producers consists of packaging manufacturers. In Opolskie voivodeship there are numerous packaging producers supplying their clients with a wide range of packaging solutions. In the region there are also several flexographic printing facilities.



Examples of companies in the region:



www.ocrg.opolskie.pl



Agro As

The company AGRO-AS was established in 1993 r. Gaining the reputation of the market leader operating in the comprehensive supply of agriculture and trade in agricultural products is one of the fastest growing companies in the region.

The range of activities includes the south-western Poland, and the present workforce reaches nearly 220 employees.

It serves more than 4,500 clients (farmers and large farm holdings, agricultural cooperatives and companies operating in the agricultural sector).

The company offers services with agricultural equipment and provides multifaceted agronomic advice.

Thanks to the base of agricultural machinery and qualified staff of professionals for many years it manages farms with a total area of more than 3 500 ha.

The crop production on this area include mainly wheat, corn, canola and barley.

On a supported area the company conducts extensive research and development on improving the production process, both chemical treatments as well as the techniques of soil cultivation using the latest solutions in the field of fertilization and plant protection.

The experience gained support sales process and facilitate preparing offers tailored for customers needs, and above all, help to better understand their needs.

Agro As Zbigniew Bednarski & Adam Sajdutka

ul. Otmuchowska 4e, 49-200 Grodków

tel. +48 77 415 57 00

fax: +48 77 415 57 00

e-mail: biuro@agroas.pl

www.agroas.pl





Animex Foods Sp. z o.o. Sp. k.

Animex is the largest meat exporter in Poland and a producer of processed meat products under Krakus brand. With 11 factories located all over Poland, it is also the largest domestic employer in food industry. In 1999 it was bought by Smithfield Foods Capital Group, whose owner since 2013 is WH Group, a Chinese holding. The factory in Opole is specialized in poultry processing.

Products

- Poultry

Clients

Market chains, trading and brokerage companies

Animex Foods Sp. z o.o. Sp. k.

ul. Drobiarska 4, 45-410 Opole

tel. +48 77 400 86 00

fax: +48 77 400 86 07

e-mail: bok.opole@animex.pl

www.animex.pl





ASA Sp. z o.o.

The company has been operating for 14 years, delivering its clients life quality improving products made of natural raw materials. ASA's market strategy focuses on building a brand associated with such keywords as modern, responsible, respect for customers, business ethics.

Products

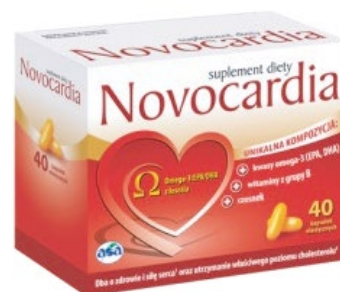
ASA uses only natural raw-materials, proven technologies and developing formulations based on the latest scientific evidence, opinions of experts and eminent specialists in the fields of science and medicine.

Clients

Trading companies, pharmacies, market chains

ASA Sp. z o.o.

ul. Oświęcimska 11, 48-100 Głubczyce
tel. +48 77 485 08 01, +48 668 105 097
fax: +48 77 485 32 29
e-mail: sekretariat@asa.eu
www.asa.eu



Browar Namysłów Sp. z o.o.

Namysłów Brewery is one of the oldest European breweries, boasting nearly 700 years of beer brewing tradition. Even today beer is fermented in, among other, open fermentation vats. It is commercially present across the country and currently is conducting active marketing activity.

Products

Brewery Namysłów owns the following brands: Namysłów, Zamkowe, Malina, Kozackie, Złoty Denar.

Clients

Products are available at most food and liquor stores in Poland. Export activity is aimed at UK, USA and Australia.

Certificates

HACCP, ISO 22 000:2005

Several medals and awards obtained at domestic and international exhibitions and festivals

Browar Namysłów Sp. z o.o.

ul. Bolesława Chrobrego 26, 46-100 Namysłów
tel. +48 77 403 91 00
e-mail: namyslow@namyslow.com.pl
www.browarnamyslow.com.pl





Cukry Nyskie

The cooperative has over 65 years of tradition in the sector. The most popular products are 'Regionalne' and 'Markizy' biscuits and 'Chrupsy' waffles. A dedicated product line for diabetic people, without sugar, is also produced. Spółdzielnia Pracy Cukry Nyskie delivers product to domestic and foreign clients. Contract manufacturing for third-party labeled products is also available (private label).

Products

Biscuits, waffles, sweets for diabetic people, non-sweetened bakery products, crackers

Clients

B2B – traditional channel, modern channel (Makro, Tesco, Auchan, Netto, Selgros, Intermarche, Aldi, Kaufland, Eurocash, Dino, Eko, Żabka, Stokrotka)

Major export markets: Czech Republic, Slovakia, Lithuania, Estonia, UK, Russia

Certificates

BRC Global Standard for Food Safety Issue

Spółdzielnia Pracy „CUKRY NYSKIE”

Aleja Wojska Polskiego 9, 48-300 Nysa

tel. +48 77 43 43 343,

e-mail: k.loboda@cukrynyskie.com.pl

www.cukrynyskie.com.pl

www.facebook.com/cukrynyskie



Dagny Sp. z o.o.

The company was founded in 1908 by two brothers: Thomas and Christian Mollinari. Thomas prepared the first recipe for soft dairy toffee candies. After the war, Thomas settled in Nysa, where he continued his commercial activities. The company currently produces toffees, candies and lollipops. Contract manufacturing of products with third-party labelling is also available.

Products

- Lollipops
- Candies
- Toffee candies

Clients

Store chains

Certificates

International Food Standard
Global Standard for Food Safety
PN-EN ISO 22000:2006

Dagny Sp. z o.o.

ul. Stefana Czarnieckiego 12, 48-303 Nysa

tel. +48 77 408 71 00

fax: +48 77 408 71 20

e-mail: info@dagny.pl

www.dagny.pl





Delicpol

The company has been operating since 1988 and is specialized in production of the "Jaffa" type of biscuits. Major market chains are the most important customers. Both domestic sales and export activities are carried out. The company was awarded a long series of national awards and premiums.

Products

„Jaffa” type biscuits with different flavors

Clients

Store chains: Makro, Real, Auchan, Intermarche, Netto, Jeronimo Martin Polska, Kaufland, Społem, Lewiatan Holding, IDC Holding, Coop, Dunnes Stores, Freemans Confectionery Supplies Ltd., Dr. Schaer, Futurus Foods.

Certificates

ISO 9001

ISO 22000

BRC GLOBAL STANDARD – FOR FOOD SAFETY

Delicpol

ul. Fabryczna 1, 46-200 Kluczbork

tel. +48 77 417 21 60

e-mail: delicpol@delicpol.pl

www.delicpol.pl



Flora Praszka Sp. z o.o.

The company exists since 1990. It is specialized in sales of plant health products, fertilizers, seeds, feeds and concentrates. It also conducts wholesale purchase of cereals and canola, as well as sales of fuel. It has 11 nationwide branches are.

Products

- Crop protection chemicals
- Seeds
- Fertilizers
- Feeds
- Coal

Clients

Agricultural producers, farms

Flora Praszka Sp. z o.o.

ul. Kopernika 15, 46-320 Praszka

tel. +48 34 359 11 89

fax: +48 34 359 18 29

e-mail: sekretariat@flora-praszka.pl

www.flora-praszka.pl





FRONERI Polska Sp. z o.o.

Nestle operates in Poland since 1993. and currently employs approx. 5 thousand people. It is a domestic supplier of world-wide and locally well-known brands such as NESCAFÉ coffee, WINIARY mayonnaise, GERBER baby food, bars LION, KIT KAT, PRINCESSA). The plant in Namysłów produces ice cream.

Products

Ice creams: Cortina, Extreme, La Cremeria, Kit Kat, Manhattan, Kaktus, Nesquik, Gibek

Clients

Wholesale stores, market chains

Froneri Polska Sp. z o.o.

Ul. Domaniewska 32

02-672 Warszawa

Plant in Namysłów

ul. Oleśnicka 17, 46-100 Namysłów

tel. +48 77 410 86 00

e-mail: plnambiuro@pl.nestle.com

www.nestle.pl





GoodMills Polska Sp. z o.o.

The company is part of an international corporation, GoodMills Group, one of Europe's biggest producers of flour. Strong assets of the company are: the group's international potential, know-how in the field of modern technology, production capacity and qualified staff.

Products

- Bakery Flour
- Flour and specialty products
- Retail packaged flour

Clients

The company focuses on collaboration with industrial customers, large family run companies and retail distributors.

Certificates

PN-EN ISO 9001

ISO 22000

IFS

BRC

GoodMills Polska Sp. z o.o.

ul. Serbska 4

61-696 Poznań

Production site – Młyn Stradunia

ul. Diamentowa 2, 47-341 Stradunia

tel. +48 77 407 60 40

fax: +48 77 407 60 41

e-mail: biuro.stradunia@goodmills.pl

www.goodmills.pl





Intersnack

Intersnack Poland

The company is a part of Intersnack Group, a producer of snacks, nuts and products like peanut butter. Intersnack operates a few factories across Europe. Company's brands on Polish market are Felix, Crispers and Przysnacki. Private label brands are produced on behalf of hypermarket chains.

Products

- Snacks
- Nuts
- Peanut butter
- Semi-finished products for food industry

Clients

Hypermarket chains, wholesalers, food industry

Intersnack Poland Sp. z o.o.

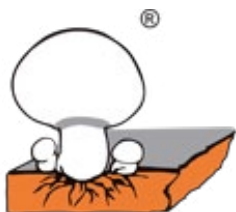
ul. Jagiellońska 22, 48-303 Nysa

tel. +48 77 434 02 05,

e-mail: repcja@intersnack.pl

www.intersnack.pl





Karol Kania i Synowie

Karol Kania i Synowie

The company is one of Europe's largest manufacturers of substrates for the cultivation of mushrooms. It is a family-run business, having 50 years of tradition. The company has three manufacturing plants in Śląskie, Opolskie and Lubelskie voivodeships. The substrates are available depending on the customer's needs – in bulk or in blocks in the form of squares 50 cm x 40 cm.

Products

- Substrates after pasteurization with planted mycelium (Phase II)
- Substrates overgrown with mycelium (Phase III)
- Straw pellets

Clients

Mushroom farms

Karol Kania i Synowie

folwark Dąbrowa, 47-280 Pawłowiczki

tel. +48 77 487 42 41

fax: +48 77 480 32 55

e-mail: pawlowiczki@kania.net.pl

www.kania.net.pl





LESAFFRE

Lesaffre Polska S.A.

The company is a manufacturer of baker's yeasts in pressed and liquid forms, as well as of additives for bakery and confectionery industry. The company is based in Wołczyn, where the plants producing yeast and additives are located. Lesaffre Polska is the owner of the well-known retail brand "Drożdże Babuni" (standard, for sweet pastries). Baking Center and R&D department of the company are located in Warsaw. It also manufactures organic fertilizers.



Products

- Baker's yeasts
- organic fertilizers (Vinassa, Potavin), feed additives
- Potassium extracts

Clients

Bakery industry, agricultural farms, B2C

Certificates

Food Safety Certificate FSSC
ISO 14001

Lesaffre Polska S.A.

ul. Dworcowa 36, 46-250 Wołczyn
tel. +48 77 418 82 79
fax: +48 77 418 82 99
e-mail: lesaffre@lesaffre.pl
www.lesaffre.pl





Mleczarnia Turek Sp. z o.o. – production site Głubczyce

Mleczarnia Turek is part of the French group BONGRAIN, which started its activities in distant 1920. The Głubczyce plant produces fresh cheeses under two brands – Turk and Tartare. One of the key development directions is focused on foreign markets. This is the reason why EU Export Certificate has been obtained. Product are appreciated on foreign markets and are present on the tables of many Europeans.

Products

- Tartare with garlic and herbs, Tartare with salmon
- Fresh Turek, Turek and Fresh Light Cream Turek
- Creamy Turek with salmon, fresh herbs



Clients

Traditional and modern B2C channels, Foreign customers

Certificates

ISO 9001:2000
ISO 22000:2005
IFS BRC

Mleczarnia Turek Sp. z o.o. – production site Głubczyce

ul. Raciborska 36, 48-100 Głubczyce
tel. +48 77 485 93 53
fax: +48 77 485 28 21
e-mail: sekretariat.glubczyce@turek.com.pl
www.naturek.pl





Mondelez Polska Production Sp. z o.o.

Mondelez International owns many well-known brands such as Milka, Prince Polo and Jacobs. In Poland, it owns seven factories employing approx. 3,300 people. In Skarbimierz based are two plants: Chocolate Plant and Chewing Gum Factory.

Products

- Candy bars and candies: Milka Snax, Cadbury, Crunchie, Double Decker, Picnic, Curly Wurly, Fudge, Chomp, Turkish Delight.
- Chewing gums: Trident, V6, Stimorol, Hollywood.

Clients

Domestic and foreign markets – mainly UK, Ireland, CEE, Asia

Certificates

ISO 22000

FSSC2200

Mondelez Polska Production Sp. z o.o.

Fabryka Gummy do Żucia

ul. Smaków 1, 49-318 Skarbimierz

tel. +48 77 456 10 50

e-mail: recepca.guma.skb@mdlz.com

Mondelez Polska Production Sp. z o.o.

Fabryka Wyróbów Czekoladowych

ul. Smaków 2, 49-318 Skarbimierz

tel. +48 77 459 14 00

e-mail: recepca.czekolada.skb@mdlz.com

www.mondelezinternational.com



NUTRICIA



NUTRICIA Zakłady Produkcyjne Sp. z o.o.

NUTRICIA is the leading producer of baby food. Polish plant is the biggest one in Europe, producing special food for babies. In April 2014 NUTRICIA started up a new production line producing canned modified milk.

Products

Bebiko, Babilon oraz Bobovita brands

Clients

Domestic and foreign markets (80 countries, including 23 new markets for the plant in Opole)

Certificates

ISO 22000 (FSMS)
FSSC 22000 (FSMS)
ISO/TS 22002-1 (FSMS)
ISO 9001
ISO 14001
Other certificates

NUTRICIA Zakłady Produkcyjne Sp. z o.o.

ul. Marka z Jemielnicy 1, 45-952 Opole
tel. +48 77 402 22 00
e-mail: kontakt@nutricia.com.pl
www.nutricia.com.pl





Okręgowa Spółdzielnia
Mleczarska **Głubczyce**

OSM Głubczyce

The cooperative is in the business of in wholesale purchase and milk processing, as well as foodstuffs trading. It boasts nearly a 100-year tradition. It specializes in production of fresh dairy products. The company currently employs more than 100 people and processes 20 million liters of milk per year.

Products

Yogurt, kefir, milk, cream and other dairy products

Clients

Market chains, local distributors

Certificates

HACCP

BRC

Okręgowa Spółdzielnia Mleczarska Głubczyce

ul. I Armii Wojska Polskiego 7, 48-100 Głubczyce

tel. +48 77 485 22 80

fax: +48 77 480 12 67

e-mail: osm@osm-glubczyce.com.pl

www.osm-glubczyce.com.pl



OSM Olesno

The cooperative on daily basis processes 40.000 litres of milk purchased from dairy farms around Olesno. The production lines are constantly modernized and improved. New production lines have been started up for dairy products production.

Products

Milk, butter, sour cream, kefir, cottage cheese and other products.

Clients

Wholesale stores, market chains

Certificates

HACCP

BRC

Okręgowa Spółdzielnia Mleczarska w Prudniku

ul. Prężyńska 1, 48-200 Prudnik

tel. +48 77 436 32 81

fax: +48 77 436 32 82

e-mail: sekretariat@mleczarnia.com

www.mleczarnia.com





Okręgowa Spółdzielnia Mleczarska w Oleśnie

The cooperative has been active since 1946. It is specialized in wholesale purchase of milk from ecologically pure terrains of Opolskie voivodeship, milk processing, dairy products manufacture and their distribution. On a daily basis it processes 50.000 litres of milk. The processing plants are located in Prudnik and Łąbinowice.

Products

Milk, butter, sour cream, kefir, natural yogurts, cottage cheese and other dairy products.

Clients

400 food stores are served with daily deliveries

Certificates

HACCP
BRC

Okręgowa Spółdzielnia Mleczarska w Oleśnie

ul. Dworcowa 20, 46-300 Olesno
tel. +48 34 358 24 37
fax: +48 34 358 28 48
e-mail: osm@osm-olesno.pl
www.osm-olesno.pl



PAMAS Piotr Matyszok Zakład Przetwórstwa Mięsnego

The company is specialized in production of salami and other cured meats. Many years of practice allows to master the production of premium products. To produce 100 kg of finished products 142 kg of raw pork is consumed. The seasoning period lasts at least three weeks.

Products

Salami and other cured pork meat products

Certificates

HACCP

PAMAS Piotr Matyszok Zakład Przetwórstwa Mięsnego

ul. Szkolna 9, 47-110 Kolonowskie
tel. +48 77 404 87 70
fax: +48 77 404 87 72
e-mail: salami@pamas.pl
www.pamas.pl





Pasta Food Company Sp. z o.o.

Pasta Food Company Sp. z o.o. was founded by two companies: the French Stefano Toselli and the Belgian Ter Beke. Stefano Toselli has been operating since 1981 and sells its products in 25 countries, while Ter Beke has been active since 1948 and sells its products primarily in the Benelux countries, Germany and the UK. The two firms are important producers of lasagne in Europe. The plant in Opole produces ready-made fresh lasagne. The company is to employ 200 people. By 2020 sales value is expected to be 250 million PLN per year.

Products

Ready-made fresh lasagne

Clients

Store chains, distributors

Pasta Food Company Sp. z o.o.

ul. Północna 12, 45-805 Opole

tel. +48 77 423 23 48

fax: +48 77 423 23 79

e-mail: office@pastafoodcompany.com

www.pastafoodcompany.com





Rolnik Sp. z o.o.

The plant in Daniec has been specialized in processing fruits and vegetables since 1995.

Products

The offer consists of a wide range of processed fruits and vegetables products. It has more than 250 items divided into standard, premium, gastronomy, pate and ready-meal product lines. Processed vegetables, common and exotic fruits, as well as various types of salads, sauces, ketchups and pre-cooked meals are packed into glass or tin containers.

Clients

The products are available at most food retailers in Poland. Export activities carried out to more than 30 countries around the world.

Certificates

IFS, BRC, exporting certificate to USA

Rolnik Sp. z o.o.

Daniec – Zakład Przetwórczy

Firmy Handlowej ROLNIK Spółka Jawna

ul. Dąbrowicka 50, 46-053 Daniec k/Opola

tel. +48 77 421 93 01

e-mail: rolnik@rolnik.pl

www.rolnik.pl



SFD S.A.

The company was started up in 2010. It operates in the sector of dietary supplements for athletes. It is currently one of the largest domestic wholesalers of dietary supplements. The company delivers 3000 products of over a hundred producers from around the world. Each month several thousand of b2b and b2c shipments are realized. The company also runs online portals: Potreningu.pl and Kulturystryka.pl. It is listed on NewConnect stock.

Products

Regenerative nutrients, dietary supplements and sport accessories, also manufacturing dietary supplements under its own brand SFD

Clients

B2C, B2B

SFD S.A.

ul. Głogowska 23C, 45-315 Opole

tel. +48 77 549 25 00

fax: +48 77 549 25 01

e-mail: sekretariat@sfd.pl

www.sfd.pl





Sopelek

The company launched its first ice cream parlor in 1988. It specializes in manufacturing and sales of Italian-type ice cream. It has a specialized laboratory for the ice cream production in artisanal way. Attention to the quality of products has enabled Sopelek's dynamic growth in recent years. It is a regional market leader.

Products

Various types of ice cream

Clients

Ice cream parlors and restaurants in Opolskie, Silesian, Lower Silesia and Wielkopolskie voivodeships.

Certificates

HACCP
BRC

Sopelek

ul. Aleja Witosa 1, 45-401 Opole
tel. +48 608 388 735
e-mail: biuro@sopelek.com.pl
www.sopelek.com.pl



Top Farms Głubczyce Sp. z o.o.

The company grows cereals, oilseed rape, potatoes and sugar beets on some of the best land in Poland. It is also one of the country's largest milk producers - has a population of approx. 2.4 thousand of dairy cows -by producing 21 million liters of milk annually. The company also has a cattle slaughterhouse.

Products

- Grain
- Rape
- Corn
- Beetroot
- Potato
- Beef

Clients

Food manufacturers, among others: Nutricia, Frito Lay, McCain, Diamant, ZT Bielmar, ZT Kruszwica, Danone, OSM Włoszczowa, Südzucker.

Certificates

The company implements the Good Agricultural Practice Code and in the case of vegetables production it is also GlobalGAP certified.

Top Farms Głubczyce Sp. z o.o.

ul. B. Chrobrego 23, 48-100 Głubczyce
tel. +48 77 485 30 56
fax: +48 77 485 29 21
e-mail: office.glubczyce@topfarms.pl
www.topfarms.pl





Ustronianka Sp. z o.o.

Ustronianka is a Polish, family company, hiring more than 0,5k employees. The facility based in Opolskie voivodeship is one of the best equipped bottling plants in Poland. Modern production lines, sophisticated laboratories and storage areas allow for the production of beverages with the latest available technologies and standards of production.

Products

- Natural mineral water
- Functional water
- Drinks without preservatives
- Ice Tea without preservatives
- Drinks with 20% juice content without preservatives
- Drinks for kids without preservatives
- Sodas
- Energetic drinks

Clients

Ustronianka products are marketed through all distribution channels. The company cooperates with the largest retail chains in Poland and abroad.

Ustronianka Sp. z o.o. – Production Plant No. 3

ul. Opolska 13, 48-210 Biała

tel. +48 77 406 54 00

e-mail: sekretariatbiala@ustronianka.com.pl

www.ustronianka.pl





Zakład Cukierniczy „Wacusz” sp. j.

The company's tradition goes back to 1984. Currently, it employs 45 people and boasts modern lines for producing waffles and biscuits. The company ensures fast and professional service and support of current and future customers.

Products

Different types of biscuits and waffles

Certificates

Food Safety Management System according to EN ISO 22000: 2005

Zakład Cukierniczy „Wacusz” Z. Marek mgr inż. Cz. Woźniak Sp. j.

ul. Jagiellońska 14, 48-300 Nysa

tel. +48 77 433 00 68

fax: +48 77 433 42 87

e-mail: biuro@wacek.pl

www.wacek.pl



Zakłady Piwowarskie „Głubczyce” S.A.

The brewery division consists of Głubczyce Brewery and Brzeg Brewery, assisted by specialized plants located in Głubczyce and Goświnowice producing Pilsen type of malt for the requirements of the group.

Products

The breweries produce well-known brands of beer: Rycerskie Mocne, Hammer, Brax, Karlik and Pils. Natural ingredients are used: crystal clear water from deep under-earth sources, high-quality malt and Polish hops.

Clients

Market chains and food stores across the country

Certificates

Several medals and awards obtained at domestic and international exhibitions and festivals

Zakłady Piwowarskie „Głubczyce” S.A.

ul. I Armii WP 16-18, 48-100 Głubczyce

tel. + 48 77 471 04 71

fax: + 48 77 471 04 70

e-mail: brax@glubczyce.com.pl

www.glubczyce.com.pl





Zakład Przetwórstwa Mięsnego Joachim Matejka

The factory was built in 1989 in Opole. It is primarily specialized in cutting pork and beef meat, as well as in production of sausages. The company has a network of 31 own stores and kiosks. It also sells through wholesale channel.

Products

- Sausages

Certificates

The company complies with the standards and requirements of trade within EU and is constantly supervised by the Veterinary Inspection. It has the HACCP system implemented.

Zakład Przetwórstwa Mięsnego Joachim Matejka

ul. Przelotowa 19, 45-661 Opole

tel. +48 77 402 95 00

fax: +48 77 402 95 10

e-mail: info@zpmmatejka.pl

www.zpmmatejka.pl



Zagroda Opolska Sp. z o.o.

The company boasts over twenty years of history in the field of venison and pork meat processing. The production facility is located in a historic building at a farm in Gościejowice near the road from Opole to Nysa. The local surroundings of Bory Niemodlińskie are ideal for obtaining raw materials for producing venison sausages.

Products

- Venison
- Cured meat
- Processed pork meat

Clients

Retail chains, distributores – PSS Niemodlin, Elite Expeditions, KĘS, Kaszuba, PPHU Trio, SIMEX, MOP Autogrill, BORT Wimar, etc.

Certificates

HACCP

Zagroda Opolska Sp. z o.o

ul. Ptasia 1, 45-139 Opole

tel. +48 77 460 65 19 fax: +48 77 460 75 19

e-mail: zagroda@zagrodaopolska.pl

www.zagrodaopolska.pl





Zott Polska Sp. z o.o.

The company has been delivering dairy products – yoghurt, desserts, drinks and other items - in Poland for more than ten. Zott Polska Sp. z o.o. commenced operations in Wrocław in 1992. In 1999 it acquired a dairy in Opole and began overhauling it in order to create one of the most modern milk processing plants in Europe.

Products

Yoghurt, desserts, drinks and other items

Clients

Retail chains, distributing firms

Zott Polska Sp. z o.o.

ul. Chłodnicza 6, 45-315 Opole

tel. +48 77 44 34 200

fax: +48 77 44 34 205

e-mail: zott@zott.com.pl

www.zott.pl





ZT Kruszwica S.A. Brzeg Production Plant

The company is one of the largest in Central Europe in the field of oilseeds processing and vegetable oils production. The company is specialized in bottled oils, margarines and industrial fats manufacturing. It is part of Bunge group - the world-wide leader in the sector of oilseeds processing.

Products

- Virgin oil (the company's flag product)
- Oils: Oliwier and Bartek słonecznikowy
- Margarines
- Lard
- Optima Cardio, Optima Omega3, Masmix, Pyszny Duet

Clients

Wholesale stores, market chains

ZT Kruszwica S.A. – Brzeg Production Plant

ul. Ziemi Tarnowskiej 3, 49-300 Brzeg

tel. +48 77 541 56 22

fax: +48 77 541 56 01

e-mail: mariola.bednarska@bunge.com

www.ztkruszwica.pl





ZPC Otmuchów S.A.

Otmuchów S.A. holding was created in 2013 and consists of 4 business divisions and 3 companies dealing with logistics, marketing and investments. The holding employs about 1000 persons. ZPC Otmuchów is one of the main manufacturers of salty and sweet snacks, as well as breakfast products.

Products

- Sweet: Halvah, filled candies, hard caramels, bomboniers, etc.
- Salty: Chips and sticks
- Breakfast cereals

Clients

Market chains, wholesale stores. Some of the largest food retailers in Poland are the company's clients (Lidl and Jeronimo Martins Group - Biedronka)

Certificates

GMP and GHP
HACCP
ISO 9001:2000
BRC

ZPC Otmuchów S.A.

ul. Nyska 21, 48-385 Otmuchów
tel. +48 77 444 63 07
fax: +48 77 431 50 85
e-mail: zpc@zpcotmuchow.com.pl
www.grupaotmuchow.pl

Company	Category	Address	Products/services
Agro As Zbigniew Bednarski & Adam Sajdutka	Agriculture	ul. Otmuchowska 4e, 49-200 Grodków tel. +48 77 415 57 00 e-mail: biuro@agroas.pl www.agroas.pl	<ul style="list-style-type: none"> • Agricultural machines • Spare parts • Fuel • Plant health products • Seeds • Artificial and mineral fertilizers • Trade in agricultural products
Animex Foods Sp. z o.o. Sp. k.	Meat	ul. Drobiarska 4, 45-410 Opole tel. +48 77 400 86 00 e-mail: bok.opole@animex.pl www.animex.pl	<ul style="list-style-type: none"> • Poultry
ASA Sp. z o.o.	Supplements	ul. Oświęcimska 11, 48-100 Głubczyce tel. +48 77 485 08 01, +48 668 105 097 e-mail: sekretariat@asa.eu www.asa.eu	<ul style="list-style-type: none"> • Supplements
Browar Namysłów Sp. z o.o.	Beer	ul. Bolesława Chrobrego 26, 46-100 Namysłów tel. +48 77 403 91 00 namyslow@namyslow.com.pl www.browarnamyslow.com.pl	<ul style="list-style-type: none"> • Brewery Namysłów owns the following brands: Namysłów, Zamkowe, Malina, Kozackie, Złoty Denar.
Spółdzielnia Pracy „CUKRY NYSKIE”	Sweets	Aleja Wojska Polskiego 9, 48-300 Nysa tel. +48 77 43 43 343, k.loboda@cukrynyskie.com.pl www.cukrynyskie.com.pl	<ul style="list-style-type: none"> • Biscuits, waffles, sweets for diabetic people, non-sweetened bakery products, crackers
Dagny Sp. z o.o.	Sweets	ul. Stefana Czarnieckiego 12, 48-303 Nysa tel. +48 77 408 71 00 e-mail: info@dagny.pl www.dagny.pl	<ul style="list-style-type: none"> • Lollipops • Candies • Toffee candies
Delicpol	Sweets	Fabryczna 1, 46-200 Kluczbork tel. +48 77 417 21 60 e-mail: delicpol@delicpol.pl www.delicpol.pl	<ul style="list-style-type: none"> • „Jaffa” type biscuits with different flavors
Flora Praszka Sp. z o.o.	Crop protection	ul. Kopernika 15, 46-320 Praszka tel. +48 34 359 11 89 e-mail: sekretariat@flora-praszka.pl www.flora-praszka.pl	<ul style="list-style-type: none"> • Crop protection chemicals • Seeds • Fertilizers • Feeds • Coal
FRONERI Polska Sp. z o.o.	Ice cream	ul. Oleśnicka 17, 46-100 Namysłów tel. +48 77 410 86 00 e-mail: plnambiuro@pl.nestle.com www.nestle.pl	<ul style="list-style-type: none"> • Ice creams: Cortina, Extreme, La Cremeria, Kit Kat, Manhattan, Kaktus, Nesquik, Gibek
GoodMills Polska Sp. z o.o.	Flour	ul. Diamentowa 2, 47-341 Stradunia tel. +48 77 407 60 40 biuro.stradunia@goodmills.pl www.goodmills.pl	<ul style="list-style-type: none"> • Bakery Flour • Flour and specialty products • Retail packaged flour
Intersnack Poland Sp. z o.o.	Snacks	ul. Jagiellońska 22, 48-303 Nysa tel. +48 77 434 02 05, e-mail: recepcja@intersnack.pl www.intersnack.pl	<ul style="list-style-type: none"> • Snacks • Nuts • Peanut butter • Semi-finished products for food industry

Company	Category	Address	Products/services
Karol Kania i Synowie	Mushrooms	folwark Dąbrowa, 47-280 Pawłowiczki tel. +48 77 487 42 41 e-mail: pawlowiczki@kania.net.pl www.kania.net.pl	<ul style="list-style-type: none"> Substrates after pasteurization with planted mycelium (Phase II) Substrates overgrown with mycelium (Phase III) Straw pellets
Lesaffre Polska S.A.	Yeasts	ul. Dworcowa 36, 46-250 Wołczyn tel. +48 77 418 82 79 e-mail: lesaffre@lesaffre.pl www.lesaffre.pl	<ul style="list-style-type: none"> Baker's yeasts Organic fertilizers (Vinassa, Potavin), feed additives Potassium extracts
Mleczarnia Turek Sp. z o.o. – zakład w Głubczycach	Cheese	ul. Raciborska 36, 48-100 Głubczyce tel. +48 77 485 93 53 e-mail: sekretariat.glubczyce@turek.com.pl www.naturek.pl	<ul style="list-style-type: none"> Tartare with garlic and herbs, Tartare with salmon Fresh Turek, Turek and Fresh Light Cream Turek Creamy Turek with salmon, fresh herbs
Mondelez Polska Production Sp. z o.o.	Sweets	Fabryka Gummy do Żucia ul. Smaków 1, 49-318 Skarbimierz tel. +48 77 456 10 50 repcja.guma.skb@mdlz.com Fabryka Wyrobów Czekoladowych ul. Smaków 2, 49-318 Skarbimierz tel. +48 77 459 14 00 repcja.czekolada.skb@mdlz.com www.mondelezinternational.com	<ul style="list-style-type: none"> Candy bars and candies: Milka Snax, Cadbury, Crunchie, Double Decker, Picnic, Curly Wurly, Fudge, Chomp, Turkish Delight. Chewing gums: Trident, V6, Stimorol, Hollywood.
NUTRICIA Zakłady Produkcyjne Sp. z o.o.	Baby food	ul. Marka z Jemielnicy 1, 45-952 Opole tel. +48 77 402 22 00 e-mail: kontakt@nutricia.com.pl www.nutricia.com.pl	<ul style="list-style-type: none"> Bebiko, Bebilon oraz Bobovita brands
Okręgowa Spółdzielnia Mleczarska Głubczyce	Dairy	ul. I Armii Wojska Polskiego 7, 48-100 Głubczyce tel. +48 77 485 22 80 osm@osm-glubczyce.com.pl www.osm-glubczyce.com.pl	<ul style="list-style-type: none"> Yogurt, kefir, milk, cream and other dairy products
Okręgowa Spółdzielnia Mleczarska w Prudniku	Dairy	ul. Prężyńska 1, 48-200 Prudnik tel. +48 77 436 32 81 sekretariat@mleczarnia.com www.mleczarnia.com	<ul style="list-style-type: none"> Milk, butter, sour cream, kefir, natural yogurts, cottage cheese and other dairy products.
Okręgowa Spółdzielnia Mleczarska w Oleśnie	Dairy	ul. Dworcowa 20, 46-300 Olesno tel. +48 34 358 24 37 e-mail: osm@osm-olesno.pl www.osm-olesno.pl	<ul style="list-style-type: none"> Milk, butter, sour cream, kefir, cottage cheese and other products.
PAMAS Piotr Matyszok Zakład Przetwórstwa Mięsnego	Meat	ul. Szkolna 9, 47-110 Kolonowskie tel. +48 77 404 87 70 e-mail: salami@pamas.pl www.pamas.pl	<ul style="list-style-type: none"> Salami and other cured pork meat products
Pasta Food Company Sp. z o.o.	Ready-made food	ul. Północna 12, 45-805 Opole tel. +48 77 423 23 48 office@pastafoodcompany.com www.pastafoodcompany.com	<ul style="list-style-type: none"> Ready-made fresh lasagne
Rolnik Sp. z o.o.	Processed food	ul. Dąbrowicka 50, 46-053 Daniec k/Opola tel. +48 77 421 93 01 e-mail: rolnik@rolnik.pl www.rolnik.pl	<ul style="list-style-type: none"> Processed vegetables, common and exotic fruits, as well as various types of salads, sauces, ketchups and pre-cooked meals

Company	Category	Address	Products/services
SFD S.A.	Supplements	ul. Głogowska 23C, 45-315 Opole tel. +48 77 549 25 00 e-mail: sekretariat@sfd.pl www.sfd.pl	<ul style="list-style-type: none"> Regenerative nutrients, dietary supplements and sport accessories, also manufacturing dietary supplements under its own brand SFD
Sopelek	Ice cream	ul. Aleja Witosa 1, 45-401 Opole tel. +48 608 388 735 e-mail: biuro@sopelek.com.pl www.sopelek.com.pl	<ul style="list-style-type: none"> Various types of ice cream
Top Farms Głubczyce Sp. z o.o.	Agriculture	ul. B. Chrobrego 23, 48-100 Głubczyce tel. +48 77 485 30 56 office.glubczyce@topfarms.pl www.topfarms.pl	<ul style="list-style-type: none"> Grain Rape Corn Beetroot Potato Beef
Ustroniana Sp. z o.o.	Drinks	ul. Opolska 13, 48-210 Biała tel. +48 77 406 54 00 sekretariatbiala@ustroniana.com.pl www.ustroniana.pl	<ul style="list-style-type: none"> Natural mineral water Functional water Drinks without preservatives Ice Tea without preservatives Drinks with 20% juice content without preservatives Drinks for kids without preservatives Sodas Energetic drinks
Zakład Cukierniczy „Wacusz” sp. j.	Sweets	ul. Jagiellońska 14, 48-300 Nysa tel. +48 77 433 00 68 e-mail: biuro@wacek.pl www.wacek.pl	<ul style="list-style-type: none"> Different types of biscuits and waffles
Zakłady Piwowarskie „Głubczyce” S.A.	Beer	ul. I Armii WP 16-18, 48-100 Głubczyce tel. + 48 77 471 04 71 e-mail: brax@glubczyce.com.pl www.glubczyce.com.pl	<ul style="list-style-type: none"> The breweries produce well-known brands of beer: Rycerskie Mocne, Hammer, Brax, Karlik and Pils.
Zakład Przetwórstwa Mięsnego Joachim Matejka	Meat	ul. Przelotowa 19, 45-661 Opole tel. +48 77 402 95 00 e-mail: info@zpmmatejka.pl www.zpmmatejka.pl	<ul style="list-style-type: none"> Meat cutting Sausages
Zagroda Opolska Sp. z o.o.	Meat	ul. Ptasia 1, 45-139 Opole tel. +48 77 460 65 19 zagroda@zagrodaopolska.pl www.zagrodaopolska.pl	<ul style="list-style-type: none"> Venison Cured meat Processed pork meat
Zott Polska Sp. z o.o.	Dairy	ul. Chłodnicza 6, 45-315 Opole tel. +48 77 44 34 200 e-mail: zott@zott.com.pl www.zott.pl	<ul style="list-style-type: none"> yoghurt, desserts, drinks and other items
ZT Kruszwica S.A. Brzeg Production Plant	Oil	ul. Ziemi Tarnowskiej 3, 49-300 Brzeg tel. +48 77 541 56 22 mariola.bednarska@bunge.com www.ztkruszwica.pl	<ul style="list-style-type: none"> Virgin oil (the company's flag product) Oils: Oliwier and Bartek słonecznikowy Margarines Lard Optima Cardio, Optima Omega3, Masmix, Pyszny Duet
ZPC Otmuchów S.A.	Sweets	ul. Nyska 21, 48-385 Otmuchów tel. +48 77 444 63 07 e-mail: zpc@zpcotmuchow.com.pl www.grupaotmuchow.pl	<ul style="list-style-type: none"> Sweet: Halvah, filled candies, hard caramels, bomboniers, etc. Salty: Chips and sticks Breakfast cereals



The Opolskie Investor and Exporter Assistance Centre

- official partner of the Polish Information and Foreign Investment Agency (PAIIZ S.A.),
- first point of contact for those interested in investing in the voivodeship,
- the largest investment areas database in the Opolskie voivodeship,
- search of investment areas with specific requirements,
- information about funding,
- analysis of the socio-economic context,
- support in dealing with local administration, property owners, utility suppliers and existing investors,
- organization of visits to investment areas,
- post-investment care,
- systemic support for exporters.

We encourage you to contact us at the Opolskie Investor and Exporter Assistance Centre regarding all matters related to investment in Opolskie region.

phone: +48 77 403 36 45-648
e-mail: invest@ocrg.opolskie.pl

www.ocrg.opolskie.pl
www.coi.opolskie.pl

Investor and Exporter Assistance Centre
Opolskie Centre for Economy Development
ul. Krakowska 38
45-075 Opole
Poland

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Measure 2.3. Strengthening business environment.